



City Commission Work Session

Agenda

May 14, 2026 @ 3:30 PM

City Hall Commission Chambers
401 S. Park Avenue

welcome

Agendas and all backup material supporting each agenda item are accessible via the city's website at cityofwinterpark.org/meetings/ and include virtual meeting instructions.

decorum

As a courtesy to those present, please silence your mobile devices. If you must take a phone call, please excuse yourself and step outside.

Members of the public shall observe the same rules of propriety, decorum and good conduct applicable to members of the Board. Persons making remarks or exhibiting behavior that disrupts the orderly conduct of this meeting will be subject to removal from the meeting.

assistance & appeals

Persons with disabilities needing assistance to participate in any of these proceedings should contact the City Clerk's Office ([407-599-3277](tel:407-599-3277)) at least 48 hours in advance of the meeting.

"If a person decides to appeal any decision made by the Board with respect to any matter considered at this hearing, a record of the proceedings is needed to ensure that a verbatim record of the proceedings is made, which record includes the testimony and evidence upon which the appeal is to be based." (F.S. 286.0105).

please note

Times are projected and subject to change.

1. Meeting Called to Order

2. Discussion Item (s)

- a. Winter Park Grant Master Plan

90 minutes

3. Adjournment

**item type**

Discussion Item (s)

meeting date

May 14, 2026

prepared by

Gloria Eby, Director of Natural Resources and Sustainability

approved by

Randy Knight, City Manager

subject

Winter Park Grant Master Plan

motion | recommendation**background**

A work session to provide overview of grant funding efforts presented by the Department of Natural Resources & Sustainability and Hale Innovation.

alternatives | other considerations**fiscal impact****attachments**

1. Winter_Park_Grants_Master_Plan_Worksession



Winter Park's
**GRANTS
MASTER PLAN**


Funding Cleaner Water.
Stronger Communities.

 MANAGE RUNOFF	 PROTECT NATURAL RESOURCES	 BUILD RESILIENT COMMUNITIES	 INVEST IN A SUSTAINABLE FUTURE
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 SUPPORTING PROJECTS.
PROTECTING OUR FUTURE.



Building a Resilient Future Through Strategic Grant Funding

Centralized funding strategy to increase awards, improve coordination, and accelerate citywide projects:

- Increase funding opportunities citywide
- Coordinate funded and unfunded projects
- Pursue larger scale grants and partnerships
- Strengthen strategic planning and outcomes



- Dedicated leadership role focused on grants
- Central point of coordination for all departments
- Tracks opportunities, deadlines, and compliance
- Builds competitive applications and partnerships





STRONGER TOGETHER *for Winter Park*

DEPARTMENT COLLABORATION

Working together to build a stronger, more vibrant community.



CITY
MANAGEMENT



PUBLIC
SAFETY



PARKS &
RECREATION



FINANCE



PUBLIC
WORKS



COMMUNITY
DEVELOPMENT



COMMUNICATIONS
& OUTREACH



ONE TEAM. ONE GOAL.

By working across departments, we centralize grant opportunities, align our priorities, and maximize funding for projects that enhance our community.

TOGETHER WE CAN:

- ✓ Identify more funding opportunities
- ✓ Increase the scale and impact of awards
- ✓ Deliver sustainable results for Winter Park



FOCUSED. STRATEGIC. IMPACTFUL.

Building a better Winter Park for today and tomorrow.

- Increase grant awards and success rates
- Expand regional/state/federal pursuits
- Build shovel-ready project inventory
- Align projects with long-term city priorities



Expected Outcomes



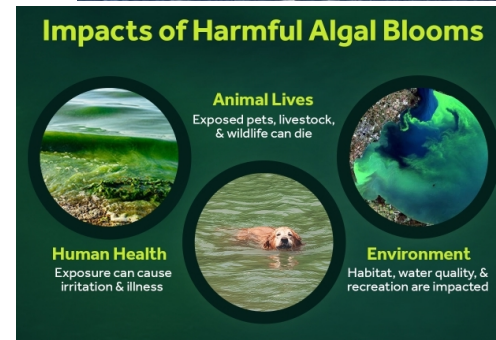
- Greater return on investment
- Reduced departmental workload
- Increased capital project funding
- Stronger community and environmental impact



Grants Overview



- Hurricane Ian NRCS **\$4.4M**
- Hurricane Milton NRCS **\$1.2M**
- Innovative Technology HABs **\$2.1M Nanobubble Project Lk Virginia**
- SRF Wastewater Infrastructure Upgrade **\$19M** (\$9.5M Grant & \$9.5M 0% Loan)
- Mobility Hub Infrastructure **\$500K**
- Mead Gardens Lake Lillian Restoration **\$250K**
- Ravaudage Lift Station CDBG-DR **\$5.1M**
- Howell Branch Pond Retrofit **\$692K**
- Shoreview Ave CDS Unit **\$375K**
- Canton Ave CDS Unit **\$750K**
- MLK Garden KAB **\$20K**
- Micro Grants **\$3K**
- Communications Grant **\$60K**
- WP Playhouse TDT Grant **\$8M**



Grants Overview- Even More!



- **Pending HMGP Funds for Milton:**
 - MLK Park, Flood Risk Reduction **\$7.5M**
 - Lift Station Bypass Pumps, Infrastructure Retrofit **\$2.1M**
- **Pending BRIC Funds for Milton:**
 - MLK Park, Flood Risk Reduction **\$7.5M**
 - Lift Station Bypass Pumps, Infrastructure Retrofit **\$2.1M**
 - Solana Lift Station **\$350K**
- **Pending Planning Grant for Basin Studies \$225K**



Who is Hale Innovation?

- Grant writers and compliance experts
- Specialized Expertise
 - Engineering
 - Ecological Restoration
 - Urban Planning
 - Grant Administration
- Scalable support when numerous grant windows are open



Recent Major Successes

Tourism
Development
Grant - \$8.0M

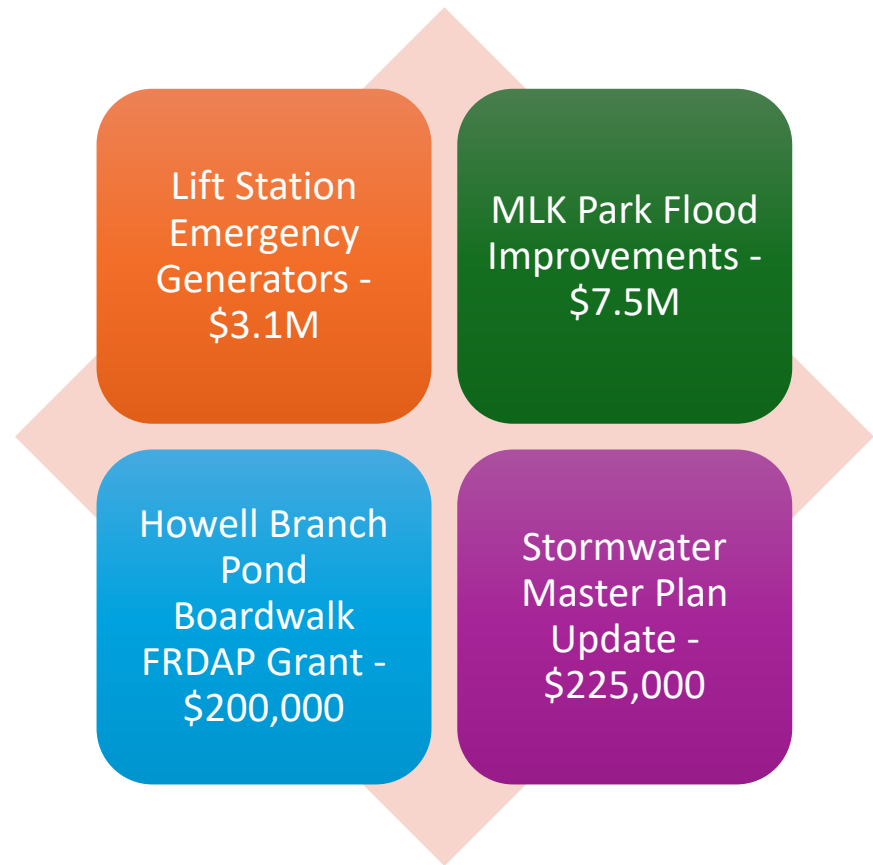
Ravaudage
Forcemain Project
- \$5.1M

Lake Virginia
Nanobubbles
Project - \$2.1M

SSO Prevention
CWSRF Project -
\$19.2M

NRCS Hurricane
Milton Funding -
\$1.2M

Pending Applications



Master Plan Purpose

Establish a proactive strategy

Helps maximize external funding opportunities

Creates cross-department coordination

Provides a repeatable annual framework

Overall reduction in financial burden on residents

Master Plan Process



**Included meetings with
over 25 staff members**



**Included
recommendations for
11 programs**

22 Projects

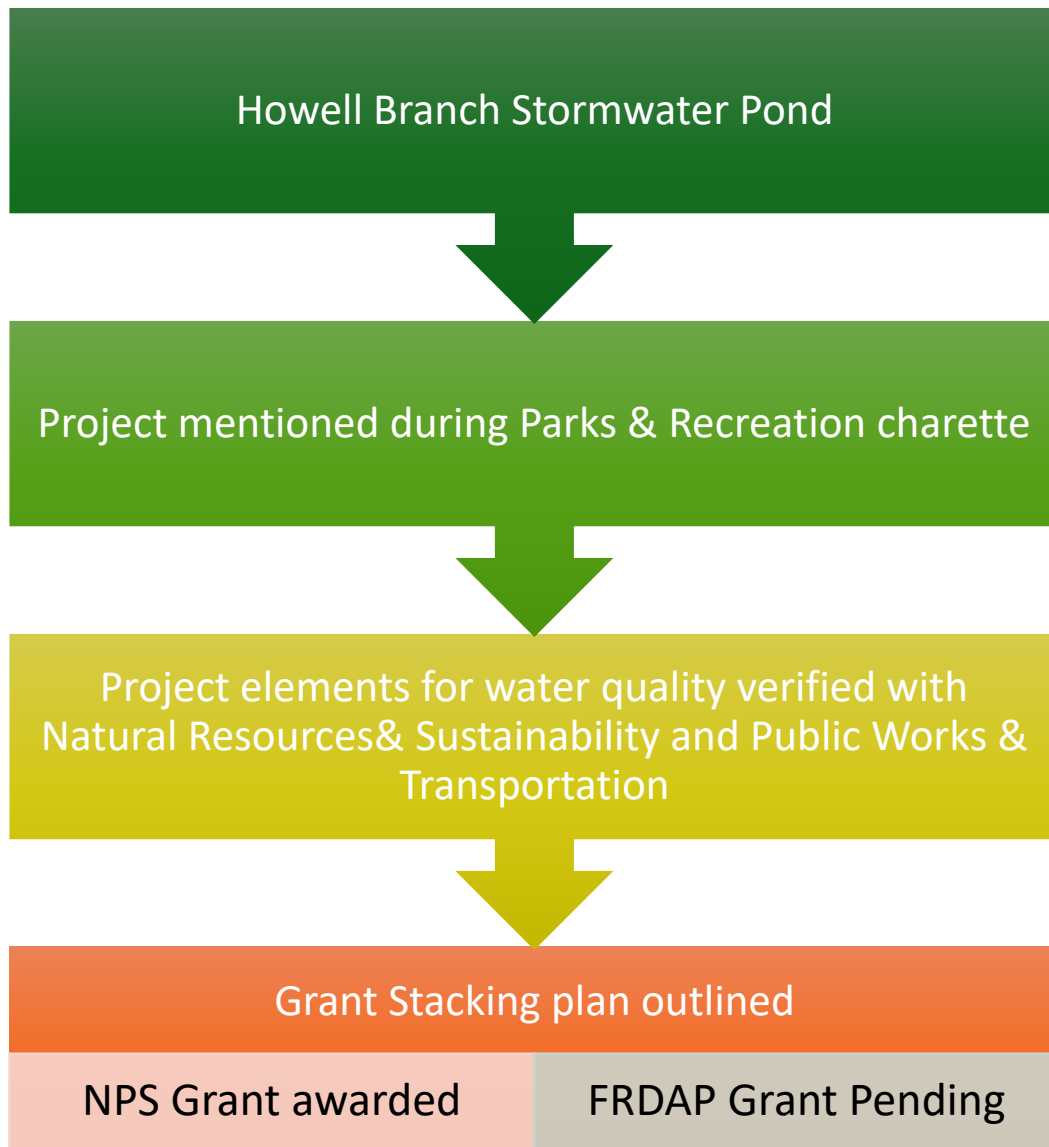


**Identified potential
appropriation project
requests**



**Outlined pursuit
schedule for workload
management**

Project Example



Post Master Plan Awards



- Since the master plan was started, which identified immediate pursuits, the following results have occurred:
 - \$25M in awards obtained
 - \$14.5M in pending potential awards

Important Items



Disqualification of bad pursuits saves the City money and allows staff to consider other funding mechanisms



Communication protocols

Grants are difficult
Works through Gloria and Joe, but with almost all departments



Industry average award rate is approximately 23%



Winter Park is anticipated to have a 2025 win rate of 67%

Future Pursuit Alignment



ALLOWS FOR ADVANTAGEOUS
GRANT CRITERIA WORK TO BE
COMPLETED SUCH AS
BOUNDARY SURVEYS AND
PROPERTY ACQUISITION



LAYS OUT FUNDING PATHS
FOR PROJECTS



PROVIDES SUMMARY
INFORMATION IN THE FORM
OF CUT SHEETS



OUTLINES TIMELINES FOR
PURSUIT PLANNING

Questions/Comments