



# Winter Pines Golf Course Advisory Board Regular Meeting

## Agenda

**August 11, 2025 @ 8:00 AM**

City Hall Commission Chambers  
401 S. Park Avenue

### welcome

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### assistance & appeals

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"If a person decides to appeal any decision made by the Board with respect to any matter considered at this hearing, a record of the proceedings is needed to ensure that a verbatim record of the proceedings is made, which record includes the testimony and evidence upon which the appeal is to be based." (F.S. 286.0105).

### please note

Times are projected and subject to change.

- 1. Call to Order**
- 2. Consent Agenda**
  - a. Approve the minutes of 06.09.25
- 3. Public Comments (for items not on the agenda): Three minutes allowed for each speaker**
- 4. Action Items**
  - a. Fee Schedule
- 5. Non-Action Items**
- 6. Staff Updates**
  - a. WP 9 Revenue
  - b. WP 18 Revenue
  - c. Staffing
- 7. Board Comments**
- 8. Upcoming Agenda Items**
- 9. Adjournment**



# Winter Pines Golf Course Advisory Board

# agenda item 2.a

**item type**

Consent Agenda

**meeting date**

August 11, 2025

**prepared by****approved by****subject**

Approve the minutes of 06.09.25

**motion | recommendation****background****alternatives | other considerations****fiscal impact****attachments**

1. WPGB 06.09.25



# Winter Pines Golf Course Advisory Board Regular Meeting Minutes

**June 9, 2025 at 8:00 AM**

City Hall Commission Chambers  
401 S. Park Avenue

## **Present**

David Webster, Nancy Freeman, Sidney Cash, Matt Hurst, Dr Patti Dowling,

## **Absent**

Mark Hitchner

## **Staff Present**

Parks and Recreation Director Jason Seeley, Assistant Directors Cathleen Daus  
Operations Manager Gregg Pascale, Recreation Coordinator Kesha Thompson

### **1. Call to Order**

The meeting was called to order at 8am by Chair Sid Cash Jr.

### **2. Consent Agenda**

- a. Minutes 2025.12.05

Motion to approve the minutes from May 12, 2025 by Nancy Freeman and seconded by David Webster. The motion carried.

### **3. Public Comments (for items not on the agenda): Three minutes allowed for each speaker**

### **4. Action Items**

- a. Selection of Chair and Vice Chair

Nancy Freeman made a motion to nominate Sid Cash to continue as Board Chair and Matt Hurst as Vice Chair. The motion was seconded by David Webster. Motion carried.

### **5. Non-Action Items**

- a. Fee Schedule Discussion

During the discussion on Winter Park 9 (WP9), recommended introducing peak and off-season rate structures. He suggested a 50% increase in peak season rates, pending course condition evaluations. The Board expressed interest in seeing a breakdown of resident and non-resident rounds played, and discussed the possibility of implementing

a smaller rate increase for residents compared to non-residents. Gregg emphasized the importance of prioritizing residents in the event of any rate increases.

Cathleen agreed to pull data showing the potential impact of 50% and 25% rate increases, including a monthly breakdown of resident and non-resident rounds. The Board also discussed the current replay rate policy. There was consensus on reviewing the possibility of increasing or eliminating the replay rate, as well as instituting two-hour time increments for replay rounds. Staff will gather data to support this evaluation.

Regarding Winter Park 18, staff revisited the foursome special promotion introduced at the last meeting. The promotion runs from June 1 through August 31, between 1:00 PM and 3:00 PM, allowing four players to play for \$125. Staff will track and report on the effectiveness and uptake of this promotion.

The Board also discussed 9-hole rate structures at The Pines, especially during peak seasons. Due to increased demand, Mr. Cash suggested working to increase the 9-hole fees to the \$20 range, with a focus on implementation starting in October. Staff were asked to evaluate the differences in 9-hole fees between the two courses and provide recommendations.

Staff currently do not support raising fees on the 18-hole course. However, the Board discussed the idea of separating cart fees from green fees, to provide golfers with an optional cart fee and increased transparency. Staff will analyze the current rate structure and provide a breakdown of fees, including the cart component.

Mr Cash proposed increasing both walking and cart fees on the 18-hole course, and staff will gather data on walking rounds played. The Board also encouraged staff to continue promoting walking golf as a positive option for players and suggested raising the fee to use the grass section of the driving range and proposed a \$1 increase in general range fees. Staff will collect range usage data, compare pricing with other local courses, and evaluate the bucket sizes offered.

A financial overview was provided, noting that both courses are performing well and operating in the black. The Board reviewed national cost recovery metrics, with the average being approximately 35%. Discussion included exploring creative options to address current debt service obligations.

David inquired about upcoming capital improvement projects, specifically upgrades to irrigation systems and improvements to the driving range. Staff will provide updates on these initiatives at a future meeting.

## **6. Staff Updates**

a. WP 9 Revenue Comparison 2022-2025

Revenue Comparison was discussed during the Fee Schedule discussion.

## **Course Updates**

Staff reported that the course sustained some damage from large trucks accessing the property. In response, they have been actively filling and topdressing the affected areas. To further address the issue, staff will rent a piece of equipment to aerify, level, and topdress the course more effectively.

It was noted that previously troubled areas are beginning to recover. A weed control application has been implemented to treat brown spots and remove goose grass. Hole 3, which is commonly a problem area, is receiving focused maintenance. Spot spraying is being used in this area, and maintenance staff have also lowered mowing heights on both the fairways and greens to support turf health and improve overall playability.

b. WP 18 Revenue Comparison 2023-2025

Revenue Comparison was discussed during the Fee Schedule discussion.

## **Course Update**

Staff reported that the chlorine issue remains the most significant maintenance challenge. Sod has been installed in affected areas and is beginning to grow in. Staff will continue monitoring progress and will provide an update on the foursome special at a future meeting.

Representatives from TrackMan met with staff to discuss potential upgrades. TrackMan has enhanced its entertainment features with new "fun games," and staff is exploring the possibility of converting part of the range into hitting bays. Three proposals will be presented to the Board. Lease payments for the technology would be incorporated into a new pricing structure. The estimated build time for the bays is approximately three months, and the project would not require closing the entire range during construction.

Regarding the kitchen renovation, staff reported that the project is still in the permitting phase and that the structure has not yet arrived. An update is expected in August.

Staff also addressed safety and security concerns near Hole 17. A barrier has been installed to obstruct the view and discourage individuals from cutting through the area. However, watering the new barrier plants has presented irrigation challenges. The barriers were planted in response to incidents of individuals reaching into unattended

carts and accessing personal belongings.

The Board discussed possible signage to deter this behavior, including the idea of warning signs referencing cameras or the installation of mock surveillance cameras. Staff will consult with Risk Management on appropriate next steps.

## **7. Board Comments**

There was consensus among the Board members to transition from monthly meetings to a bi-monthly schedule. Meetings will continue to be held on the second Monday of every other month at 8:00 AM.

## **8. Upcoming Agenda Items**

## **9. Adjournment**

Meeting Adjourned at 9:08am

ATTEST:

Approved by the board  
/s/ Kesha Thompson, Recreation  
Coordinator



# Winter Pines Golf Course Advisory Board

# agenda item 4.a

**item type**

Action Items

**meeting date**

August 11, 2025

**prepared by****approved by****subject**

Fee Schedule

**motion | recommendation****background****alternatives | other considerations****fiscal impact****attachments**

1. Fee Schedule - Parks - October 1 2025 (cd7-17-25 Draft Golf)

**CITY OF WINTER PARK - FEE SCHEDULE**  
**Effective: October 1, 2024**

#  
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**GOLF COURSE FEES (all include sales tax)**

		10%	20%	30%	40%
<b>Green Fees (Residents/Non-residents) 9 Hole Course:</b>					
Resident Monday-Thursday .....	17.00	18.5	20	22	24
Non-Resident Monday - Thursday .....	24.00	26.5	28	31	33.5
Resident Friday – Sunday, Holidays .....	22.00	24	26	28	31
Non-Resident Friday – Sunday, Holidays .....	29.00	32	34	38	40.5
Youth 12 and Under .....	7.00		8	9	10

**Green Fees:**

Replay rate for all players .....	12.00	13	14	15	17
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**Annual Play Pass:**

Single resident, .....	1,350.00	1485
Single non-resident .....	2,150.00	2365
Summer Junior Pass (18 & under, May 1-August 30) .....	200.00	220

**Cart Rental:**

		10%	20%	30%	40%
Electric Cart 9-Hole – Single (includes sales tax) Senior 65+ .....	10.00	11	12	13	14
Electric Cart 9-Hole – Single (includes sales tax) .....	12.00	13	14	15	17
Pull cart (includes sales tax) .....	5.00	5.5	6	6.5	7
Club Rental (includes tax) .....	12.00	13	14	15.5	17

**Tournament Fees (includes tax):**

30% discount off tournament fee for verified non-profits

Weekday Night scramble (36 person minimum) .....	1,300.00	1400	1550	1700	1820
Each additional golfer above 36 .....	42.00	46	50	55	59
Weekend Night scramble (36 person minimum) .....	2,650.00	2900	3200	3450	3710
Each additional golfer above 36 .....	42.00	46	50	55	59
Weekday Private scramble (36 person minimum) .....	2,150.00	2350	2600	2800	3000
Each additional golfer above 36 .....	30.00	33	36	39	42
Weekend Private scramble (36 person minimum) .....	3,600.00	3950	4300	4700	5050
Each additional golfer above 36 .....	30.00	33	36	39	42

Marketing and seasonal discounts may be offered at the discretion of the City Manager or designee.

**Playing lessons, per person:**

6 holes, approximately 1 hour .....	125.00 (M)
9 holes, approximately 1.5 hours .....	200.00 (M)

**Course Rental**

Full Course Rental – Daily 7am to Dusk Events - Free to Public .....	7,200.00 (M)
Full Course Rental – Daily 7am to Dusk – Paid Admission Events .....	15,000.00 (M)
Admission/Income percentage subject to negotiation.	

**Putting Course Rental**

Full Day – Free to Public or Private .....	1,200.00 (M)
Half Day – Free to Public or Private .....	600.00 (M)
Full Day – Paid Admission Events .....	2,400.00 (M)
Half Day – Paid Admission Events .....	1,200.00 (M)

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**CITY OF WINTER PARK - FEE SCHEDULE**  
**Effective: October 1, 2024**

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**GOLF COURSE FEES (continued, all include sales tax)**

**Winter Park Pines:**

**Green Fees (Residents/Non-residents) 18 Hole Course with cart May 1- September 30:**

Resident Monday-Thursday .....	39.00 (M)
Non Resident Monday - Thursday .....	45.00 (M)
Resident Friday – Sunday, Holidays .....	49.00 (M)
Non Resident Friday – Sunday, Holidays .....	55.00 (M)
9 Holes + Twilight (after 3 pm):	
Resident.....	29.00 (M)
Non Resident.....	33.00 (M)
<u>Youth 12 and Under.....</u>	<u>10.00 (M)</u>
<u>Summer Junior Pass (18 &amp; under, May1-August 30) .....</u>	<u>200.00 (M)</u>

**Green Fees (Residents/Non-residents) 18 Hole Course with cart October 1 - April 30:**

Resident Monday-Thursday.....	49.00 (M)
Non Resident Monday - Thursday .....	55.00 (M)
Resident Friday – Sunday, Holidays.....	55.00 (M)
Non Resident Friday – Sunday, Holidays .....	60.00 (M)
<u>Youth 12 and Under.....</u>	<u>12.00 (M)</u>

**Annual Play Pass:**

Single Full Membership Resident (includes residents of WP Pines HOA) .....	1,200.00 (M)
Single Full Membership Non-resident (family members must reside at same address).....	1,650.00 (M)
Add Adult Family Member Resident.....	600.00 (M)
Add Adult Family Member Non-Resident.....	900.00 (M)
Add Youth Family Member Resident.....	400.00 (M)
Add Youth Family Member Non-Resident.....	600.00 (M)
Add on to WP9 Resident Play Pass.....	650.00 (M)

**Driving Range:**

Large bucket of range balls (50) .....	9.00 (M) <u>10.00</u>
Small bucket of range balls (25).....	5.00 (M) <u>6.00</u>
<del>(+518% discount, card value=\$200.00+60.00.....</del>	136.00 (M) <u>165.00</u>

**Cart Fees:**

18 Holes.....	18.00 (M)
9 Holes.....	12.00 (M)
Pull cart (includes sales tax) .....	5.00 (M)
Club rental (includes sales tax).....	12.00 (M)

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**CITY OF WINTER PARK - FEE SCHEDULE**  
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# Winter Pines Golf Course Advisory Board

# agenda item 6.a

**item type**  
Staff Updates  
**prepared by**

**meeting date**  
August 11, 2025  
**approved by**

**subject**  
WP 9 Revenue

**motion | recommendation**

**background**

**alternatives | other considerations**

**fiscal impact**

**attachments**

1. WP 9 Revenue 2022-2025

# Winter Park Golf Course (WP9)

## FISCAL YEAR 2025

DATE	TOTAL \$ (Pre-Sales Tax)	Rounds per Month	STATS			Revenues								# resident rounds	# nonresident rounds	PrePay Online Non-Res	Other (Comps/Jr./Event)	Replay
			# 9 HOLE	Member Rounds	Night Golf	Greens Fees	Carts	Membership	Merchandise	Food & Beverage	Club RENTAL	Golf Events	Country Club					
October	\$89,104.87	3750	2,893	857	0	\$41,149.90	\$4,567.92	\$25,467.26	\$7,204.10	\$5,041.27	\$347.51	\$0.00	\$5,326.91	917	1121	541	236	78
November	\$110,288.65	4785	3,576	1,131	78	\$52,753.26	\$5,790.48	\$27,224.27	\$11,577.73	\$5,782.27	\$683.81	\$1,794.40	\$4,682.43	993	1567	741	183	92
December	\$119,608.84	4408	3,292	1,051	65	\$47,546.65	\$4,836.80	\$30,158.84	\$19,029.08	\$4,990.00	\$437.19	\$2,781.31	\$9,828.97	943	1384	599	296	70
January	\$135,112.69	4692	3,708	917	67	\$49,966.04	\$4,921.72	\$42,747.60	\$10,032.90	\$5,704.66	\$762.28	\$11,730.85	\$9,246.64	950	1592	611	489	66
February	\$135,667.02	4510	3,442	1,046	22	\$54,093.45	\$5,838.44	\$40,355.09	\$9,921.54	\$5,316.86	\$459.61	\$6,476.81	\$13,205.22	979	1531	567	247	118
March	\$149,823.21	5548	4,323	1,225	0	\$61,491.21	\$7,394.46	\$32,009.32	\$25,203.48	\$7,372.46	\$964.06	\$8,199.07	\$7,189.15	1155	1855	803	424	86
April	\$143,052.67	5329	4,178	1,151	0	\$56,907.90	\$6,627.67	\$34,813.03	\$14,525.87	\$7,165.73	\$919.22	\$12,288.81	\$9,804.44	1229	1598	729	529	93
May	\$99,302.00	4236	3,415	821	0	\$46,879.80	\$5,314.11	\$20,981.30	\$9,589.16	\$6,983.44	\$325.09	\$3,775.72	\$5,453.38	1042	1187	672	454	60
June	\$111,130.00	4233	3,225	1,008	0	\$48,452.97	\$5,590.47	\$26,869.12	\$9,032.54	\$7,084.26	\$257.83	\$4,822.47	\$9,020.34	1061	1127	710	276	51
July	\$123,639.19	4547	3,648	899	0	\$57,169.41	\$6,765.79	\$31,337.16	\$8,866.25	\$6,667.74	\$638.97	\$3,771.09	\$8,422.78	1152	1459	703	280	54
August	\$0.00	0																
September	\$0.00	0																
<b>TOTALS</b>	<b>\$1,216,729.14</b>	<b>46038</b>	<b>35,700</b>	<b>10,106</b>	<b>232</b>	<b>\$516,410.59</b>	<b>\$57,647.86</b>	<b>\$311,962.99</b>	<b>\$124,982.65</b>	<b>\$62,108.69</b>	<b>\$5,795.57</b>	<b>\$55,640.53</b>	<b>\$82,180.26</b>	<b>10421</b>	<b>14421</b>	<b>6676</b>	<b>3414</b>	<b>768</b>

46,038	REVENUE
ROUNDS	\$1,216,729.14

Activate Windows

## FISCAL YEAR 2024

DATE	TOTAL \$ (Pre-Sales Tax)	TOTAL Rounds per Month	STATS			Revenues							
			# 9 HOLE	Member Rounds	Night Golf	Greens Fees	Carts	Membership	Merchandise	Food & Beverage	Club RENTAL	Golf Events	Country Club
October	\$82,075.35	4124	3,243	881	0	\$39,537.29	\$5,895.70	\$13,364.54	\$9,380.83	\$5,811.49	\$638.97	\$0.00	\$7,446.53
November	\$87,078.68	3567	2,679	738	150	\$44,164.43	\$4,553.66	\$15,700.98	\$11,762.69	\$4,930.06	\$582.92	\$1,407.48	\$3,976.46
December	\$104,424.48	3290	2,334	812	144	\$40,399.88	\$3,961.16	\$31,093.56	\$16,643.98	\$4,412.72	\$246.62	\$2,411.21	\$5,255.35
January	\$116,626.08	4113	2,942	1,089	82	\$45,482.85	\$4,345.09	\$39,289.85	\$12,249.11	\$4,746.21	\$437.19	\$7,337.39	\$2,738.39
February	\$112,505.55	4501	3,274	1,133	94	\$50,298.47	\$4,690.22	\$28,598.22	\$12,239.39	\$5,313.30	\$526.87	\$7,321.87	\$3,517.21
March	\$138,633.21	5345	3,979	1,308	58	\$59,781.27	\$6,646.40	\$31,028.14	\$21,750.85	\$6,965.96	\$751.07	\$4,829.91	\$6,879.61
April	\$133,490.87	5393	4,079	1,314	0	\$57,910.97	\$6,029.06	\$27,663.66	\$18,697.12	\$7,692.28	\$482.03	\$7,469.16	\$7,546.59
May	\$119,946.18	4808	3,686	1,122	0	\$51,797.05	\$5,824.29	\$28,972.06	\$12,452.73	\$8,201.46	\$369.93	\$8,362.63	\$3,966.03
June	\$101,584.02	4425	3,363	1,062	0	\$46,134.16	\$5,815.62	\$31,028.16	\$8,638.50	\$6,623.80	\$347.51	\$2,996.27	\$0.00
July	\$91,426.81	4389	3,422	967	0	\$45,284.12	\$6,069.77	\$17,196.32	\$7,890.10	\$6,292.87	\$482.03	\$3,827.10	\$4,384.50
August	\$96,096.92	4326	3,225	1,101	0	\$44,185.70	\$5,189.83	\$22,429.98	\$9,848.46	\$5,464.18	\$459.61	\$2,828.04	\$5,691.12
September	\$83,738.94	3694	2892	802	0	\$40,554.63	\$4,370.66	\$20,934.64	\$7,424.64	\$5,077.68	\$414.77	\$2,280.37	\$2,681.55
<b>TOTALS</b>	<b>\$1,267,627.09</b>	<b>51975</b>	<b>39,118</b>	<b>12,329</b>	<b>528</b>	<b>\$565,530.82</b>	<b>\$63,391.46</b>	<b>\$307,300.11</b>	<b>\$148,978.40</b>	<b>\$71,532.01</b>	<b>\$5,739.52</b>	<b>\$51,071.43</b>	<b>\$54,083.34</b>

51,975	REVENUE
ROUNDS	\$1,267,627.09

# Winter Park Golf Course (WP9)

## FISCAL YEAR 2023

DATE	TOTAL \$ (Pre-Sales Tax)	TOTAL Rounds per Month	STATS		Revenues							
			# 9 HOLE	Member Rounds	Greens Fees	Carts	Membership	Merchandise	Food & Beverage	Club RENTAL	Golf Events	Country Club
October	\$98,534.98	3386	2,612	774	\$47,044.98	\$4,631.24	\$16,600.00	\$10,256.36	\$6,329.02	\$356.82	\$2,976.56	\$10,340.00
November	\$85,007.47	3424	2,506	918	\$43,030.83	\$4,296.38	\$15,507.97	\$8,858.43	\$5,052.64	\$201.34	\$2,323.82	\$5,736.06
December	\$102,334.22	3669	2,990	679	\$46,707.28	\$4,534.75	\$22,102.86	\$15,963.40	\$5,029.93	\$308.55	\$2,429.91	\$5,257.54
January	\$118,630.46	4493	3,716	777	\$55,161.53	\$5,452.92	\$27,962.69	\$12,815.68	\$5,822.33	\$398.31	\$4,953.27	\$6,063.73
February	\$117,733.27	3923	3,286	637	\$51,102.18	\$5,003.83	\$30,654.28	\$16,933.91	\$6,753.12	\$523.60	\$3,000.00	\$3,762.35
March	\$110,540.27	4570	3,878	692	\$55,898.05	\$6,393.05	\$21,822.48	\$14,405.90	\$7,390.40	\$719.95	\$0.00	\$3,910.44
April	\$107,026.11	3453	3,042	411	\$44,583.28	\$4,661.91	\$28,271.10	\$15,641.28	\$7,310.48	\$448.80	\$1,177.57	\$4,931.69
May	\$102,303.08	3715	3,198	517	\$46,434.74	\$4,954.02	\$20,934.64	\$12,200.65	\$7,568.20	\$400.18	\$7,336.55	\$2,474.10
June	\$95,681.72	3457	2,941	516	\$42,574.10	\$4,732.03	\$23,644.92	\$10,872.27	\$7,112.54	\$215.05	\$3,214.98	\$3,315.83
July	\$86,277.52	3749	2,940	809	\$40,714.78	\$5,256.57	\$21,074.82	\$8,399.21	\$6,710.34	\$177.65	\$2,616.87	\$1,327.28
August	\$88,419.03	3777	3,042	735	\$41,960.46	\$5,080.79	\$17,785.09	\$7,836.64	\$6,394.98	\$243.10	\$3,496.21	\$5,621.76
September	\$90,156.97	3546	2890	656	\$41,214.82	\$5,067.70	\$23,130.90	\$9,720.71	\$6,177.55	\$299.20	\$1,556.08	\$2,990.01
<b>TOTALS</b>	<b>\$1,202,645.10</b>	<b>45162</b>	<b>37,041</b>	<b>8,121</b>	<b>\$556,427.03</b>	<b>\$60,065.19</b>	<b>\$269,491.75</b>	<b>\$143,904.44</b>	<b>\$77,651.53</b>	<b>\$4,292.55</b>	<b>\$35,081.82</b>	<b>\$55,730.79</b>

45,162 ROUNDS REVENUE \$1,202,645.10

Act

## FISCAL YEAR 2022

DATE	TOTAL \$ (Pre-Sales Tax)	TOTAL Rounds per Month	STATS		Revenues							
			# 9 HOLE	Member Rounds	Greens Fees	Carts	Membership	Merchandise	Food & Beverage	Club RENTAL	Golf Events	Country Club
October	\$176,630.38	2856	1,933	711	\$47,446.66	\$6,153.26	\$96,300.00	\$10,561.05	\$5,755.15	\$507.06	\$2,103.29	\$7,803.91
November	\$82,559.89	2822	1,734	829	\$44,449.49	\$5,034.81	\$5,000.00	\$12,201.24	\$5,107.49	\$422.55	\$3,277.94	\$7,066.37
December	\$103,651.02	3490	2,462	784	\$46,921.75	\$5,277.22	\$18,800.00	\$17,960.37	\$5,393.25	\$422.55	\$2,150.23	\$6,725.65
January	\$86,197.49	3466	2,405	835	\$45,365.38	\$5,110.31	\$10,000.00	\$12,628.15	\$5,029.00	\$356.82	\$2,378.40	\$5,329.43
February	\$95,911.91	3661	2,559	875	\$48,782.43	\$5,675.62	\$18,000.00	\$9,491.98	\$5,373.79	\$319.26	\$5,521.13	\$2,747.70
March	\$106,595.90	4027	2,869	935	\$53,225.08	\$6,355.72	\$18,200.00	\$11,751.79	\$7,216.46	\$403.77	\$6,801.88	\$2,641.20
April	\$104,630.73	4580	3,100	1,151	\$52,250.80	\$5,871.26	\$20,000.00	\$10,045.87	\$7,620.01	\$347.43	\$2,691.11	\$5,804.25
May	\$100,906.45	4312	2,888	1,215	\$52,255.65	\$6,425.81	\$20,400.00	\$8,286.06	\$7,379.00	\$300.48	\$3,516.45	\$2,343.00
June	\$91,611.56	3585	2,382	985	\$42,966.27	\$5,091.37	\$23,700.00	\$7,673.00	\$6,100.99	\$206.58	\$2,976.55	\$2,896.80
July ⚠️	\$85,574.64	3516	2,458	888	\$45,590.92	\$5,238.07	\$14,500.00	\$8,813.28	\$6,278.26	\$272.31	\$366.20	\$4,515.60
August	\$83,683.96	3416	2,397	925	\$43,388.16	\$5,341.36	\$12,500.00	\$9,247.50	\$6,114.12	\$281.70	\$1,676.07	\$5,135.05
September	\$68,183.63	2696	1795	822	\$32,691.29	\$4,149.76	\$10,500.00	\$10,876.47	\$4,233.29	\$206.58	\$0.00	\$5,526.24
<b>TOTALS</b>	<b>\$1,186,137.56</b>	<b>42427</b>	<b>28,982</b>	<b>10,955</b>	<b>\$555,333.88</b>	<b>\$65,724.57</b>	<b>\$267,900.00</b>	<b>\$129,536.76</b>	<b>\$71,600.81</b>	<b>\$4,047.09</b>	<b>\$33,459.25</b>	<b>\$58,535.20</b>

42,427 ROUNDS REVENUE \$1,186,137.56

# Winter Park Golf Course (WP9)

## FISCAL YEAR 2025

DATE	TOTAL \$ (Pre-Sales Tax)	Rounds per Month	STATS			Revenues								# resident rounds	# nonresident rounds	PrePay Online Non-Res	Other (Comps/Jr./Event)	Replay
			# 9 HOLE	Member Rounds	Night Golf	Greens Fees	Carts	Membership	Merchandise	Food & Beverage	Club RENTAL	Golf Events	Country Club					
October	\$89,104.87	3750	2,893	857	0	\$41,149.90	\$4,567.92	\$25,467.26	\$7,204.10	\$5,041.27	\$347.51	\$0.00	\$5,326.91	917	1121	541	236	78
November	\$110,288.65	4785	3,576	1,131	78	\$52,753.26	\$5,790.48	\$27,224.27	\$11,577.73	\$5,782.27	\$683.81	\$1,794.40	\$4,682.43	993	1567	741	183	92
December	\$119,608.84	4408	3,292	1,051	65	\$47,546.65	\$4,836.80	\$30,158.84	\$19,029.08	\$4,990.00	\$437.19	\$2,781.31	\$9,828.97	943	1384	599	296	70
January	\$135,112.69	4692	3,708	917	67	\$49,966.04	\$4,921.72	\$42,747.60	\$10,032.90	\$5,704.66	\$762.28	\$11,730.85	\$9,246.64	950	1592	611	489	66
February	\$135,667.02	4510	3,442	1,046	22	\$54,093.45	\$5,838.44	\$40,355.09	\$9,921.54	\$5,316.86	\$459.61	\$6,476.81	\$13,205.22	979	1531	567	247	118
March	\$149,823.21	5548	4,323	1,225	0	\$61,491.21	\$7,394.46	\$32,009.32	\$25,203.48	\$7,372.46	\$964.06	\$8,199.07	\$7,189.15	1155	1855	803	424	86
April	\$143,052.67	5329	4,178	1,151	0	\$56,907.90	\$6,627.67	\$34,813.03	\$14,525.87	\$7,165.73	\$919.22	\$12,288.81	\$9,804.44	1229	1598	729	529	93
May	\$99,302.00	4236	3,415	821	0	\$46,879.80	\$5,314.11	\$20,981.30	\$9,589.16	\$6,983.44	\$325.09	\$3,775.72	\$5,453.38	1042	1187	672	454	60
June	\$111,130.00	4233	3,225	1,008	0	\$48,452.97	\$5,590.47	\$26,869.12	\$9,032.54	\$7,084.26	\$257.83	\$4,822.47	\$9,020.34	1061	1127	710	276	51
July	\$123,639.19	4547	3,648	899	0	\$57,169.41	\$6,765.79	\$31,337.16	\$8,866.25	\$6,667.74	\$638.97	\$3,771.09	\$8,422.78	1152	1459	703	280	54
August	\$0.00	0																
September	\$0.00	0																
<b>TOTALS</b>	<b>\$1,216,729.14</b>	<b>46038</b>	<b>35,700</b>	<b>10,106</b>	<b>232</b>	<b>\$516,410.59</b>	<b>\$57,647.86</b>	<b>\$311,962.99</b>	<b>\$124,982.65</b>	<b>\$62,108.69</b>	<b>\$5,795.57</b>	<b>\$55,640.53</b>	<b>\$82,180.26</b>	<b>10421</b>	<b>14421</b>	<b>6676</b>	<b>3414</b>	<b>768</b>

46,038	REVENUE
ROUNDS	\$1,216,729.14

Activate Windows

## FISCAL YEAR 2024

DATE	TOTAL \$ (Pre-Sales Tax)	TOTAL Rounds per Month	STATS			Revenues							
			# 9 HOLE	Member Rounds	Night Golf	Greens Fees	Carts	Membership	Merchandise	Food & Beverage	Club RENTAL	Golf Events	Country Club
October	\$82,075.35	4124	3,243	881	0	\$39,537.29	\$5,895.70	\$13,364.54	\$9,380.83	\$5,811.49	\$638.97	\$0.00	\$7,446.53
November	\$87,078.68	3567	2,679	738	150	\$44,164.43	\$4,553.66	\$15,700.98	\$11,762.69	\$4,930.06	\$582.92	\$1,407.48	\$3,976.46
December	\$104,424.48	3290	2,334	812	144	\$40,399.88	\$3,961.16	\$31,093.56	\$16,643.98	\$4,412.72	\$246.62	\$2,411.21	\$5,255.35
January	\$116,626.08	4113	2,942	1,089	82	\$45,482.85	\$4,345.09	\$39,289.85	\$12,249.11	\$4,746.21	\$437.19	\$7,337.39	\$2,738.39
February	\$112,505.55	4501	3,274	1,133	94	\$50,298.47	\$4,690.22	\$28,598.22	\$12,239.39	\$5,313.30	\$526.87	\$7,321.87	\$3,517.21
March	\$138,633.21	5345	3,979	1,308	58	\$59,781.27	\$6,646.40	\$31,028.14	\$21,750.85	\$6,965.96	\$751.07	\$4,829.91	\$6,879.61
April	\$133,490.87	5393	4,079	1,314	0	\$57,910.97	\$6,029.06	\$27,663.66	\$18,697.12	\$7,692.28	\$482.03	\$7,469.16	\$7,546.59
May	\$119,946.18	4808	3,686	1,122	0	\$51,797.05	\$5,824.29	\$28,972.06	\$12,452.73	\$8,201.46	\$369.93	\$8,362.63	\$3,966.03
June	\$101,584.02	4425	3,363	1,062	0	\$46,134.16	\$5,815.62	\$31,028.16	\$8,638.50	\$6,623.80	\$347.51	\$2,996.27	\$0.00
July	\$91,426.81	4389	3,422	967	0	\$45,284.12	\$6,069.77	\$17,196.32	\$7,890.10	\$6,292.87	\$482.03	\$3,827.10	\$4,384.50
August	\$96,096.92	4326	3,225	1,101	0	\$44,185.70	\$5,189.83	\$22,429.98	\$9,848.46	\$5,464.18	\$459.61	\$2,828.04	\$5,691.12
September	\$83,738.94	3694	2892	802	0	\$40,554.63	\$4,370.66	\$20,934.64	\$7,424.64	\$5,077.68	\$414.77	\$2,280.37	\$2,681.55
<b>TOTALS</b>	<b>\$1,267,627.09</b>	<b>51975</b>	<b>39,118</b>	<b>12,329</b>	<b>528</b>	<b>\$565,530.82</b>	<b>\$63,391.46</b>	<b>\$307,300.11</b>	<b>\$148,978.40</b>	<b>\$71,532.01</b>	<b>\$5,739.52</b>	<b>\$51,071.43</b>	<b>\$54,083.34</b>

51,975	REVENUE
ROUNDS	\$1,267,627.09

# Winter Park Golf Course (WP9)

## FISCAL YEAR 2023

DATE	TOTAL \$ (Pre-Sales Tax)	TOTAL Rounds per Month	STATS		Revenues							
			# 9 HOLE	Member Rounds	Greens Fees	Carts	Membership	Merchandise	Food & Beverage	Club RENTAL	Golf Events	Country Club
October	\$98,534.98	3386	2,612	774	\$47,044.98	\$4,631.24	\$16,600.00	\$10,256.36	\$6,329.02	\$356.82	\$2,976.56	\$10,340.00
November	\$85,007.47	3424	2,506	918	\$43,030.83	\$4,296.38	\$15,507.97	\$8,858.43	\$5,052.64	\$201.34	\$2,323.82	\$5,736.06
December	\$102,334.22	3669	2,990	679	\$46,707.28	\$4,534.75	\$22,102.86	\$15,963.40	\$5,029.93	\$308.55	\$2,429.91	\$5,257.54
January	\$118,630.46	4493	3,716	777	\$55,161.53	\$5,452.92	\$27,962.69	\$12,815.68	\$5,822.33	\$398.31	\$4,953.27	\$6,063.73
February	\$117,733.27	3923	3,286	637	\$51,102.18	\$5,003.83	\$30,654.28	\$16,933.91	\$6,753.12	\$523.60	\$3,000.00	\$3,762.35
March	\$110,540.27	4570	3,878	692	\$55,898.05	\$6,393.05	\$21,822.48	\$14,405.90	\$7,390.40	\$719.95	\$0.00	\$3,910.44
April	\$107,026.11	3453	3,042	411	\$44,583.28	\$4,661.91	\$28,271.10	\$15,641.28	\$7,310.48	\$448.80	\$1,177.57	\$4,931.69
May	\$102,303.08	3715	3,198	517	\$46,434.74	\$4,954.02	\$20,934.64	\$12,200.65	\$7,568.20	\$400.18	\$7,336.55	\$2,474.10
June	\$95,681.72	3457	2,941	516	\$42,574.10	\$4,732.03	\$23,644.92	\$10,872.27	\$7,112.54	\$215.05	\$3,214.98	\$3,315.83
July	\$86,277.52	3749	2,940	809	\$40,714.78	\$5,256.57	\$21,074.82	\$8,399.21	\$6,710.34	\$177.65	\$2,616.87	\$1,327.28
August	\$88,419.03	3777	3,042	735	\$41,960.46	\$5,080.79	\$17,785.09	\$7,836.64	\$6,394.98	\$243.10	\$3,496.21	\$5,621.76
September	\$90,156.97	3546	2890	656	\$41,214.82	\$5,067.70	\$23,130.90	\$9,720.71	\$6,177.55	\$299.20	\$1,556.08	\$2,990.01
TOTALS	\$1,202,645.10	45162	37,041	8,121	\$556,427.03	\$60,065.19	\$269,491.75	\$143,904.44	\$77,651.53	\$4,292.55	\$35,081.82	\$55,730.79

45,162	REVENUE
ROUNDS	\$1,202,645.10

Act

## FISCAL YEAR 2022

DATE	TOTAL \$ (Pre-Sales Tax)	TOTAL Rounds per Month	STATS		Revenues							
			# 9 HOLE	Member Rounds	Greens Fees	Carts	Membership	Merchandise	Food & Beverage	Club RENTAL	Golf Events	Country Club
October	\$176,630.38	2856	1,933	711	\$47,446.66	\$6,153.26	\$96,300.00	\$10,561.05	\$5,755.15	\$507.06	\$2,103.29	\$7,803.91
November	\$82,559.89	2822	1,734	829	\$44,449.49	\$5,034.81	\$5,000.00	\$12,201.24	\$5,107.49	\$422.55	\$3,277.94	\$7,066.37
December	\$103,651.02	3490	2,462	784	\$46,921.75	\$5,277.22	\$18,800.00	\$17,960.37	\$5,393.25	\$422.55	\$2,150.23	\$6,725.65
January	\$86,197.49	3466	2,405	835	\$45,365.38	\$5,110.31	\$10,000.00	\$12,628.15	\$5,029.00	\$356.82	\$2,378.40	\$5,329.43
February	\$95,911.91	3661	2,559	875	\$48,782.43	\$5,675.62	\$18,000.00	\$9,491.98	\$5,373.79	\$319.26	\$5,521.13	\$2,747.70
March	\$106,595.90	4027	2,869	935	\$53,225.08	\$6,355.72	\$18,200.00	\$11,751.79	\$7,216.46	\$403.77	\$6,801.88	\$2,641.20
April	\$104,630.73	4580	3,100	1,151	\$52,250.80	\$5,871.26	\$20,000.00	\$10,045.87	\$7,620.01	\$347.43	\$2,691.11	\$5,804.25
May	\$100,906.45	4312	2,888	1,215	\$52,255.65	\$6,425.81	\$20,400.00	\$8,286.06	\$7,379.00	\$300.48	\$3,516.45	\$2,343.00
June	\$91,611.56	3585	2,382	985	\$42,966.27	\$5,091.37	\$23,700.00	\$7,673.00	\$6,100.99	\$206.58	\$2,976.55	\$2,896.80
July ⚠	\$85,574.64	3516	2,458	888	\$45,590.92	\$5,238.07	\$14,500.00	\$8,813.28	\$6,278.26	\$272.31	\$366.20	\$4,515.60
August	\$83,683.96	3416	2,397	925	\$43,388.16	\$5,341.36	\$12,500.00	\$9,247.50	\$6,114.12	\$281.70	\$1,676.07	\$5,135.05
September	\$68,183.63	2696	1795	822	\$32,691.29	\$4,149.76	\$10,500.00	\$10,876.47	\$4,233.29	\$206.58	\$0.00	\$5,526.24
TOTALS	\$1,186,137.56	42427	28,982	10,955	\$555,333.88	\$65,724.57	\$267,900.00	\$129,536.76	\$71,600.81	\$4,047.09	\$33,459.25	\$58,535.20

42,427	REVENUE
ROUNDS	\$1,186,137.56



Winter Pines Golf  
Course Advisory  
Board

# agenda item 6.b

**item type**

Staff Updates

**meeting date**

August 11, 2025

**prepared by**

**approved by**

**subject**

WP 18 Revenue

**motion | recommendation**

**background**

**alternatives | other considerations**

**fiscal impact**

**attachments**

1. WP 18 Revenue 2023-2025

# Winter Park Pines Golf Club (WP18)

## FISCAL YEAR 2025 WP 18

DATE	TOTAL \$ (Pre-Sales Tax)	TOTAL Rounds per Month	STATS			Revenues						# resident rounds	# nonresident	PrePay Online Non-Res	Walking	Other (Comps /Jr.	9 Holes only/Twilight
			# 18 HOLE	Member Rounds	Driving Range	Greens Fees	Carts	Membership	Merchandise	Club RENTAL	Bonfire						
October	\$184,091.55	1813	1,222	591	\$30,710.41	\$33,331.64	\$23,710.03	\$85,098.35	\$5,770.16	\$470.96	\$5,000	559	334	212	73	44	427
November	\$148,948.95	2676	1,909	767	\$24,517.74	\$54,204.88	\$35,806.44	\$21,305.83	\$7,390.80	\$723.26	\$5,000	732	592	398	112	75	605
December	\$143,956.11	2551	1,826	725	\$25,756.66	\$53,450.22	\$27,927.15	\$21,587.94	\$9,241.76	\$992.38	\$5,000	644	537	462	121	62	535
January	\$150,888.34	2570	1,854	716	\$25,328.54	\$50,751.80	\$28,412.31	\$33,696.82	\$6,807.41	\$891.46	\$5,000	507	520	642	144	41	513
February	\$161,363.20	3084	2,337	747	28,808.38	\$68,617.54	\$35,579.41	\$13,852.54	\$8,412.03	\$1,093.30	\$5,000	685	939	482	163	68	783
March	\$187,975.35	3489	2,702	787	37,692.72	\$80,131.68	\$45,810.93	\$8,065.14	\$10,316.14	\$958.74	\$5,000	965	988	526	163	60	949
April	\$186,942.76	3477	2,727	750	40,547.43	\$72,885.88	\$46,640.67	\$9,802.27	\$11,023.67	\$1,042.84	\$5,000	939	925	682	119	62	1024
May	\$166,075.51	3261	2,559	702	34,762.14	\$63,898.89	\$40,848.38	\$11,448.25	\$9,562.79	\$555.06	\$5,000	775	912	612	136	124	869
June	\$157,312.03	3375	2,601	774	32,512.06	\$62,383.26	\$39,885.13	\$8,400.43	\$8,424.71	\$706.44	\$5,000	792	935	654	125	95	905
July	\$138,043.93	2839	1,972	867	30,081.14	\$50,790.57	\$36,751.13	\$6,858.80	\$7,872.67	\$689.62	\$5,000	795	603	385	107	82	721
August	\$0.00	0															
September	\$0.00	0															
<b>TOTALS</b>	<b>\$1,625,597.73</b>	<b>29135</b>	<b>21,709</b>	<b>7,426</b>	<b>310,717.22</b>	<b>\$590,446.36</b>	<b>\$361,371.58</b>	<b>\$220,116.37</b>	<b>\$84,822.14</b>	<b>\$8,124.06</b>	<b>\$ 50,000.00</b>	<b>7393</b>	<b>7285</b>	<b>5055</b>	<b>1263</b>	<b>713</b>	<b>7331</b>
			29,135		REVENUE												
			ROUNDS		\$1,625,597.73												

Activate Windows

# Winter Park Pines Golf Club (WP18)

## FISCAL YEAR 2024

DATE	TOTAL \$ (Pre-Sales Tax)	TOTAL Rounds per Month	STATS			Revenues						
			# 18 HOLE	Member Rounds	Driving Range	Greens Fees	Carts	Membership	Merchandise	Club RENTAL	Golf Events	Bonfire
October	\$233,088.16	2877	2,017	860	\$36,824.25	\$52,861.18	\$28,469.08	\$102,362.62	\$7,108.37	\$462.66	\$0.00	\$5,000
November	\$127,846.81	2644	1,829	815	\$22,054.75	\$53,982.07	\$25,793.46	\$13,156.83	\$5,999.93	\$1,859.77	\$0.00	\$5,000
December	\$137,599.19	2630	1,762	868	\$23,836.06	\$55,193.00	\$27,355.83	\$18,701.99	\$6,974.07	\$538.24	\$0.00	\$5,000
January	\$145,561.40	2894	1,975	919	\$25,435.71	\$58,286.50	\$32,133.27	\$18,951.20	\$5,065.10	\$689.62	\$0.00	\$5,000
February	\$141,172.46	2961	2,026	935	25,241.75	\$61,347.06	\$31,396.30	\$10,181.73	\$7,164.62	\$841.00	\$0.00	\$5,000
March	\$167,261.25	3476	2,479	997	33,489.98	\$73,263.62	\$41,308.29	\$3,333.33	\$9,890.47	\$975.56	\$0.00	\$5,000
April	\$151,877.58	3232	2,266	966	32,329.72	\$61,370.43	\$37,996.17	\$5,986.50	\$8,555.60	\$639.16	\$0.00	\$5,000
May	\$133,804.95	2870	2,199	671	27,475.47	\$47,131.25	\$36,527.23	\$8,899.28	\$8,199.84	\$571.88	\$0.00	\$5,000
June	\$132,149.88	2707	1,999	708	27,524.55	\$45,909.07	\$33,324.63	\$11,884.81	\$7,733.10	\$773.72	\$0.00	\$5,000
July	\$121,671.28	2628	1,712	916	21,681.55	\$45,086.34	\$35,995.13	\$5,192.11	\$8,246.87	\$469.28	\$0.00	\$5,000
August	\$119,903.47	2431	1,590	841	20,815.61	\$38,113.22	\$36,289.43	\$11,863.98	\$7,282.99	\$538.24	\$0.00	\$5,000
September	\$92,527.60	1581	999	582	18,999.57	\$23,336.03	\$21,896.87	\$5,826.18	\$17,199.83	\$269.12	\$0.00	5000
<b>TOTALS</b>	<b>\$1,704,464.03</b>	<b>32931</b>	<b>22,853</b>	<b>10,078</b>	<b>315,708.97</b>	<b>\$615,879.77</b>	<b>\$388,485.69</b>	<b>\$216,340.56</b>	<b>\$99,420.79</b>	<b>\$8,628.25</b>	<b>\$0.00</b>	<b>\$ 60,000.00</b>
			32,931		REVENUE							
			ROUNDS		\$1,704,464.03							

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# Winter Park Pines Golf Club (WP18)

## FISCAL YEAR 2025 WP 18

DATE	TOTAL \$ (Pre-Sales Tax)	TOTAL Rounds per Month	STATS			Revenues						# resident rounds	# nonresident	PrePay Online Non-Res	Walking	Other (Comps /Jr.	9 Holes only/Twilight
			# 18 HOLE	Member Rounds	Driving Range	Greens Fees	Carts	Membership	Merchandise	Club RENTAL	Bonfire						
October	\$184,091.55	1813	1,222	591	\$30,710.41	\$33,331.64	\$23,710.03	\$85,098.35	\$5,770.16	\$470.96	\$5,000	559	334	212	73	44	427
November	\$148,948.95	2676	1,909	767	\$24,517.74	\$54,204.88	\$35,806.44	\$21,305.83	\$7,390.80	\$723.26	\$5,000	732	592	398	112	75	605
December	\$143,956.11	2551	1,826	725	\$25,756.66	\$53,450.22	\$27,927.15	\$21,587.94	\$9,241.76	\$992.38	\$5,000	644	537	462	121	62	535
January	\$150,888.34	2570	1,854	716	\$25,328.54	\$50,751.80	\$28,412.31	\$33,696.82	\$6,807.41	\$891.46	\$5,000	507	520	642	144	41	513
February	\$161,363.20	3084	2,337	747	28,808.38	\$68,617.54	\$35,579.41	\$13,852.54	\$8,412.03	\$1,093.30	\$5,000	685	939	482	163	68	783
March	\$187,975.35	3489	2,702	787	37,692.72	\$80,131.68	\$45,810.93	\$8,065.14	\$10,316.14	\$958.74	\$5,000	965	988	526	163	60	949
April	\$186,942.76	3477	2,727	750	40,547.43	\$72,885.88	\$46,640.67	\$9,802.27	\$11,023.67	\$1,042.84	\$5,000	939	925	682	119	62	1024
May	\$166,075.51	3261	2,559	702	34,762.14	\$63,898.89	\$40,848.38	\$11,448.25	\$9,562.79	\$555.06	\$5,000	775	912	612	136	124	869
June	\$157,312.03	3375	2,601	774	32,512.06	\$62,383.26	\$39,885.13	\$8,400.43	\$8,424.71	\$706.44	\$5,000	792	935	654	125	95	905
July	\$138,043.93	2839	1,972	867	30,081.14	\$50,790.57	\$36,751.13	\$6,858.80	\$7,872.67	\$689.62	\$5,000	795	603	385	107	82	721
August	\$0.00	0															
September	\$0.00	0															
<b>TOTALS</b>	<b>\$1,625,597.73</b>	<b>29135</b>	<b>21,709</b>	<b>7,426</b>	<b>310,717.22</b>	<b>\$590,446.36</b>	<b>\$361,371.58</b>	<b>\$220,116.37</b>	<b>\$84,822.14</b>	<b>\$8,124.06</b>	<b>\$ 50,000.00</b>	<b>7393</b>	<b>7285</b>	<b>5055</b>	<b>1263</b>	<b>713</b>	<b>7331</b>
			29,135 ROUNDS		REVENUE \$1,625,597.73												

Activate Windows

# Winter Park Pines Golf Club (WP18)

## FISCAL YEAR 2024

DATE	TOTAL \$ (Pre-Sales Tax)	TOTAL Rounds per Month	STATS			Revenues						
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June	\$132,149.88	2707	1,999	708	27,524.55	\$45,909.07	\$33,324.63	\$11,884.81	\$7,733.10	\$773.72	\$0.00	\$5,000
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<b>TOTALS</b>	<b>\$1,704,464.03</b>	<b>32931</b>	<b>22,853</b>	<b>10,078</b>	<b>315,708.97</b>	<b>\$615,879.77</b>	<b>\$388,485.69</b>	<b>\$216,340.56</b>	<b>\$99,420.79</b>	<b>\$8,628.25</b>	<b>\$0.00</b>	<b>\$ 60,000.00</b>
			32,931 ROUNDS		REVENUE \$1,704,464.03							

Activi





Winter Pines Golf  
Course Advisory  
Board

# agenda item 6.c

**item type**  
Staff Updates  
**prepared by**

**meeting date**  
August 11, 2025  
**approved by**

**subject**  
Staffing

**motion | recommendation**

**background**

**alternatives | other considerations**

**fiscal impact**

**attachments**  
None