



Winter Pines Golf Course Advisory Board Regular Meeting

Agenda

June 10, 2024 @ 8:00 AM

City Hall Commission Chambers
401 S. Park Avenue

welcome

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please note

Times are projected and subject to change.

-
- 1. Call to Order**
 - 2. Consent Agenda**
 - a. Approve the minutes of April 8, 2024
 - 3. Public Comments (for items not on the agenda): Three minutes allowed for each speaker**
 - 4. Action Items**
 - 5. Non-Action Items**
 - 6. Staff Updates**
 - a. WP Pines Improvement Progress
 - b. Review Irrigation Audit
 - c. Maintenance Update
 - d. Financial Performance YTD
 - 7. Board Comments**
 - 8. Upcoming Agenda Items**
 - 9. Adjournment**



Winter Pines Golf Course Advisory Board

agenda item 2.a

item type

Consent Agenda

meeting date

June 10, 2024

prepared by**approved by****subject**

Approve the minutes of April 8, 2024

motion | recommendation**background****alternatives | other considerations****fiscal impact****attachments**

1. GAB Minutes 04.08.24 Minutes DRAFT



Winter Pines Golf Course Advisory Board Regular Meeting Minutes

April 8, 2024 at 8:00 AM

City Hall Commission Chambers
401 S. Park Avenue

Present

Sidney Cash, David Webster, Nancy Freeman, Sean Connolly, Justin Ingram,
Marc Reicher

Absent

Paul W. Smith Jr.

Staff Present

Director Jason Seeley, Operations Manager Gregg Pascale, Recreation
Coordinator Laura Halsey

1. Call to Order

2. Consent Agenda

- a. Approve the minutes of March 11, 2024

**Motion made by Nancy Freeman, seconded by Sid Cash, to approve the
March 11, 2024, minutes. Motion passes 6-0.**

3. Public Comments (for items not on the agenda): Three minutes allowed for each speaker

No public comment

4. Action Items

5. Non-Action Items

- a. Review YTD Revenue and Cost Analysis

Parks & Recreation Director, Jason Seeley, reviewed the WP9 budget through March 31, 2024. The course is at \$638k, approximately 54% of the FY23/24 budget, while general operations & chemicals have outpaced the budget due to funding budgeted within the contracted service line. The board suggested breaking out the irrigation numbers into its own line item since discussion of hiring an irrigation specialist has been on the table.

Operations are running around 62%, with alcohol and merchandise outpacing the budget. However, additional revenues offset the additional funding/expenditures. Staff believes expenditures will remain within budget, or within 5% of the budgeted amount.

YTD revenue is \$638k and projected revenues are \$1.2M which is similar to last year with expenditures around \$1.06M. Staff believe the course will show a full cost recovery with approximately \$140k in profit. The board asked if staff makes the decision on pricing at the golf course and Mr. Pascale stated for any significant changes, staff would bring them before the board. In particular, the inquiry referred to alcohol pricing & sales.

Mr. Seeley presented a similar overview for the WP18 stating the revenue to date is at \$952k, which is approximately 54% of the FY23/24 budget, pointing out that although overtime wages has outpaced the budget, regular and part-time hours is below budget so they balance out.

The board commented on the condition of the tee boxes and feels they are in the same shape as when the city purchased the course. The board is also concerned with the process of replacing the holes and they feel whoever's installing the new holes is not doing them properly. The putting green next to the clubhouse is also in disrepair and is not showing improvement from six months ago. Mr. Seeley stated the tee boxes have been overseeded and should show improvements soon. The board expressed concern with Brightview's progress to this point. the board would like staff to address the consultant and their work to be addressed, however, the board stated city staff works really hard and they are visible onsite all the time.

The board inquired about a maintenance staff for both courses, Mr. Seeley reminded the board that the city is not structured nor has it budgeted for a maintenance staff. The board stated perhaps they were focused too much on the firepits and ambiance, and now need to turn their attention to the actual course. The board would like to have a master plan put in place and Mr. Reicher reiterated that the board and staff should turn their focus to improving the greens and the course itself. Mr. Pascale will ride the course with staff and take inventory of where improvements need to be made so they can be prioritized and completed.

Mr. Seeley circled back to the overview stating WP18 expenditures are approximately \$736k with projected revenue estimated to be \$1.32M. Revenue is approximately \$952k. A conservative projection is \$1.8M, optimistic \$1.9M with current debt service at approximately \$500k.

- b. Winter Park HS Golf Team - Fees when using the course for non team activities

Mr. Seeley would like to discuss the potential fee adjustments and or fee waivers for WPHS golfers and if the board would be in favor of allowing them to use the course outside their formal team practices. Board inquired how many golfers there are, and Mr. Pascale informed them there are about ten golfers. He believes they have built a good relationship with the golfers and the coaches, but is concerned with the effect it may have when people are waiting for the ranges, and have reserved them, yet the WPHS golfers are using them. Staff would like to keep the focus on tees and green boxes but the board is concerned about the WPHS golfers taking up a revenue-making stall. Suggestions were made to have the WPHS golfers rotate on one stall or have them use the back of the range. An inquiry was made about the possibility of having the school agree to a small capital improvement of adding an area for just the WPHS golfers to use. the consensus is to have the WPHS golfers check-in with staff for availability before heading to the stall.

6. Staff Updates

- a. Maintenance and Project Update

Mr. Pascale reviewed some of the upcoming items and items in progress, which included new directional signs on S. Ranger Blvd, new signage on 436, a review of the F&B program, new service window at turn for Bonfire, replacing granite tee markers, etc.

Completed items consist of parking lot resurfacing & striping, 50 pine trees planted on hole #3, new landscape bed on green of hole #8, new entrance sign, concrete pad for water cooler on hole #3, hole #9 green's new landscape & rocks at pond's edge, landscape lighting outside of patio, outside televisions, added menu & phone number pop-up for Bonfire on GPS at hole #8, and 5 ligustrum trees have been removed on the left side of green at hole #4.

The board would like the televisions to be set on golf-themed activities.

Mrs. Freeman would like to suggest there be more than one staff member during the lunch hour at Bonfire's. She also pointed out that there was only one bartender on staff, causing customers to wait for drinks.

7. Board Comments

Mrs. Freeman does share their concern about the greens but feels the overall look of the course is good, the play-pace is great.

Mr. Pascale stated Doug is really focused on leveling the area outside the artificial turf and making it look better.

The board feels that now is the time to get the seed down, as this is the time it will grow.

Mr. Pascale stated the instructors have been added to the website along with their contact information and prices.

Mr. Ingram inquired about the email request from Nicholas Otero. Mr. Seeley is aware and has forwarded the information to Mr. Pascale for review. Mr. Ingram does have a vision of the back range becoming a training academy and feels it could have a positive impact on revenue.

Mr. Connolly feels bringing Rollins into the conversation would also be beneficial. The Rollins AD has expressed interest in using the course more often.

Mr. Ingram proposed having the three organizations work together to create a space and an opportunity for them to have use of the course for their teams to practice.

8. Upcoming Agenda Items

9. Adjournment

Meeting adjourned at 9:18am

Approved by the board
/s/ Laura Halsey, Recreation Coordinator



Winter Pines Golf Course Advisory Board

agenda item 6.a

item type

Staff Updates

meeting date

June 10, 2024

prepared by

Jason Seeley, Director of Parks and Recreation

approved by**subject**

WP Pines Improvement Progress

motion | recommendation**background****alternatives | other considerations****fiscal impact****attachments**

None



Winter Pines Golf Course Advisory Board

agenda item 6.b

item type

Staff Updates

meeting date

June 10, 2024

prepared by

Jason Seeley, Director of Parks and Recreation

approved by**subject**

Review Irrigation Audit

motion | recommendation

NA

background

The City has contracted a 3rd party to conduct a comprehensive assessment of the irrigation system at WP Pines.

alternatives | other considerations**fiscal impact****attachments**

1. ATI_Winter Park GC-System Evaluation-FINAL_050624

Winter Park Pines Golf Club

City of Winter Park, Florida

Irrigation System Evaluation

Prepared by:



Aqua Turf International, Inc.

19940 Mona Road, Suite 2

Tequesta, FL 33469

(561) 222-2650

May 6, 2024

Irrigation System Evaluation

I. Purpose of Study

The purpose of this study is to evaluate the current status of the golf course irrigation system and provide the anticipated life expectancy of the system. The irrigation system evaluation will assist in determining the capabilities, effectiveness and inefficiencies of the systems. Conclusions will then be drawn as to the extent of replacement and the timing thereof. The report will include the criteria listed below.

- A. Overview**
- B. Evaluation of the Irrigation System**
- C. Irrigation System Efficiency**
- D. Recommendations**
- E. Irrigation System Replacement Cost**
- F. Life Expectancy of the Irrigation System**
- G. Site Visit Pictures**

A. Overview

On Friday, March 29, 2024, Sean Hyduk, President of Aqua Turf International Consulting, Inc. “(ATI)” performed a site inspection of irrigation system at Winter Park Pines Golf Club, 18-hole facility. During the site evaluation, the entire systems were inspected. This inspection included the following components:

- History
- Water Supply
- Water Source
- Mainline Pipe, Fittings and Valves
- Sprinklers and Coverage
- Field Control and Wiring
- Control System

In addition, information was collected from Doug Andrade, Director of Golf Course Operations, and his staff with over 20 years of on-site experience. Their combined experience was helpful in gathering historical and daily operation data of the system showing the effects on the turf maintenance program. The following topics were discussed with them:

- Original Installation
- Standards of Operation
- Maintenance Procedures and History
- System Performance and Limitations
- Turf Needs
- Soil Conditions
- Water Use

B. Evaluation of the Irrigation System

Golf Course: Winter Park Pines Golf Club, 18-hole facility

Location: Winter Park, Florida

Superintendent Name: Doug Andrade

- **History:** Originally opened in 1954
 - Last known Irrigation Install: Early 1980's Contractor: Unknown
 - Renovations Date: None Upgrades: Small additions, replacing sprinklers, controllers, pipe and fittings as needed
- **Water Supply:** Direct feed from local reclaim water treatment facility
 - Quantity: Unknown GPM: Varies PSI: Varies
 - Quality: High chloride levels-Varies at certain parts of the year.
 - Restrictions: None
 - Well Pumps: None
 - Run Time Window: 14 hours
 - Notes: Water quality and variable pressures (PSI) is one of the major factors of poor turf health on the golf course. High Chloride levels creates burn out turf conditions mostly seen on greens. 14 hour run time is very poor and interferes with play during the morning and evenings.
- **Water Storage:** None
- **Pump Station:** No Pump Station
 - Size: GPM: NA PSI: NA
 - Fertigation: No
 - Water Use Reports: NA Pump Logs: NA
 - Notes: 99% of all golf courses in Florida run off some sort of pumping system either a pump station or wells from a known source.
- **Pipe, Fittings, Valves:**
 - Mainline Pipe: PVC Class 160 Condition: Fair
 - Lateral Pipe: PVC Class 160 Condition: Fair
 - Pipe Fittings: Mix - Pierce Fittings Condition: Very poor
 - Service Tee's: PVC & Galvanized Condition: Poor
 - Valves: None Working Condition: Very poor
 - Electric Valve: Brass & Plastic Condition: Fair
 - Independent Lateral Pipe Isolation: No
 - Mainline Pipe Isolation: Yes- poor working order or lost
 - Notes: Peirce fittings have been failing at alarming rate for years, very typical at other golf course with these fittings. Class 160 PVC pipe is worn and will need to be replaced, this was one of the cheapest pipes used on golf courses and have the highest failure rate. No Isolation valves on the golf course crates significant problems when irrigation problems arise. The maintenance staff is forced to shut off main water source valve creating water hammer every time it opens and closes worsening the condition of the pipe and fitting even causing additional breaks.

- **Sprinklers & Coverage:**

- Make & Model: Mix match of Rain Bird and Hunter sprinklers
- Sprinkler Actuation: Electric valve actuated block system operating 2-6 sprinklers at a time
- Individual Sprinkler Performance: Very poor
- Excessive Sprinkler Spacing (Dis.): Yes text.
- Sprinkler Patter: Single
- Sprinkler Pressure: Poor text.
- Perimeter & Rough Sprinkler Coverage: No
- In/Out Sprinklers on Greens: No
- Individual Sprinkler Control: No
- Replacement of original Sprinklers Qty: Yes
- Green Coverage: Poor
- Tee Coverage: Poor
- Fairway Coverage: Poor
- Rough Coverage: Very poor
- Distribution Uniformity (DU) *Measures how even the water is applied across the turf:* Very poor
- Notes: A block system on a golf course provides the least amount of control of water of any irrigation system. Golf maintenance is forced to overwater or under water areas of need. Golf courses are 80 acres or more and need different water requirements at different areas on a golf course, such as greens, tees fairways and roughs. These areas need to be individually controlled to get water where you need it. Block system are actuated by one electric valve turning on 2 to 6 sprinklers at a time. Most golf courses today are individually controlled by each sprinkler.

- **Field Control:**

- Activation: Electric – Residential commercial control boxes strung together
- Control Box: There are only a few control boxes on site Condition: Poor
- Electric Satellite Control: No
- Central Control: NO Condition: NA
- Grounding: No
- Notes: Very limited

- **Site Inspection:**

- Total Amount of Irrigated Turf - Acres: 80
- Existing As-Built: No
- Standards of Operation: Night Time & day time interfering with play
- Turf Type: Mix Bermuda
- Soil Conditions: Mucky to organic sand, with sand cap tees

C. Irrigation System Efficiency

The findings in this summary and recommendations are based on ATI's site evaluation of the irrigation system as detailed in Section B. The current state of the irrigation system creates numerous limitations of the turf maintenance, aesthetics and playability of the course. The weaknesses in the irrigation system are the lack of attention and wear and tear over the life of the irrigation system. Below are the primary weaknesses not listed in order.

Primary Weaknesses

- Inferior type and age of the pipe, fittings, valves, wire, sprinklers and controllers
- Single row sprinkler spacing
- Full circle block irrigation system on greens, tees & fairways
- Very poor sprinkler coverage, spacing and pattern
- Failing pipe & fittings
- Limited inboard and outboard sprinklers on greens complex
- No independent fairway and tee lateral pipe isolation
- Inadequate mainline and lateral pipe sizes
- Limited mainline pipe isolation
- Old equipment with no replacement part
- Lack of individual sprinkler control
- No central computer
- Excessive irrigation run time window
- No perimeter and rough sprinkler coverage
- Poor water quality
- Inability to operate multiple sprinklers simultaneously when needed.
- Poor sprinkler head placement on greens
- Poor sprinkler pressure

ATI has rated the overall irrigation system on a 100-point scale with 100 being the highest possible quality. Ten points is the highest possible score in each of the categories. Based on our evaluation, I have rated the course as follows:

Winter Park

Design	2.0
Sprinkler Pattern & Coverage	2.0
Water Source	3.0
Hydraulic Capacity	2.0
Satellite Control Capability	2.0
Water Use Efficiency and Quality	2.0
Installation Quality	2.0
Labor & Power Efficiency	2.0
Age and Material Quality	1.0
Frequency of Repair	2.0
TOTAL	20.0

Note: Most courses with an over **30-year** life cycle average score are around **40.0**.

D. Recommendations

Recommendations are formulated based on the results of the complete analysis and our firms' irrigation design experience. Improvements to the system are required in every category. The option of repair or partial replacement is not recommended due to the extensive nature of the weaknesses listed above. The entire irrigation system is failing; pipe, fittings, valves, satellites and sprinklers creating a significant problem. The frequency of these repairs compounds the problem each time a repair is made. The maintenance staff is spending as much time on past repairs as they are on new ones. It is extremely inefficient in the use of labor. The system can continue in its current state but is ineffective for growing or maintaining grass. The loss of Bermuda turf is very evident onsite, due to lack of irrigation coverage. ATI recommends starting with a master plan for a new irrigation system. The irrigation renovations should coincide with any other improvements to the course or by itself.

E. Life Expectancy of an Irrigation System

There are many reasons why golf course irrigation systems are replaced. The factors that affect the life expectancy of an irrigation system are:

- Age and System Operation: Years of abuse from water hammer from no isolation and poor pumping system. Poor water quality (including fertigation) will fatigue even the best PVC pipe and fittings to a point where they will inexplicably break at any time.
- Additions to the System: Many systems do not sufficiently irrigate the required area and adding pipe and Sprinklers to a system can exceed the original hydraulic capacity and weaken the system along with poor pressure.
- Product Substitution: Installers, suppliers and Owners have been known to substitute specified products with inferior ones expecting them to perform the same as the higher quality and more expensive product. Over the years the less value equipment fails at a much quicker rate.
- Poor Product Selection: Some products are selected and used without having a proven track record in the golf course industry at the time of the design. This results with a less than perfect outcome as seen with the Pierce fittings of the 80's/90's.
- Poor Installation: Even the best products can be mistreated and misused through poor installation procedures resulting in a shorter than normal life span.
- Poor Maintenance: Every system requires regular maintenance, checking grounding, exercising valves and regular pump maintenance. If this is neglected for a long period of time, problems will start small and compound themselves into larger problems.

The estimated irrigation life remaining on the current system:

- Sprinklers: 0-4 years (Failing and being replaced with new sprinklers constantly)
- Controllers: 0-3 years (Failing and being repaired with outdated parts)
- Central Computer: None
- Pipe: 0-5 years (Failing and being patched and repaired)
- Fittings: 0-3 years (Failing and being patched and repaired weekly)
- Valves: 0 years (Failing and or lost, Not being fixed or replaced, few left that work)

GOLF COURSE ITEMS EXPECTED LIFE CYCLE

HOW LONG SHOULD PARTS OF THE GOLF COURSE LAST?

No two golf courses are alike except for one thing: deferring replacement of key items can lead to greater expense in the future, as well as a drop in conditioning and player enjoyment. The following information represents a realistic timeline for each item's longevity.

Component life spans can vary depending upon location of the golf course, quality of materials, original installation and past maintenance practices. The American Society of Golf Course Architects (ASGCA) encourages golf course leaders to work with an ASGCA member, superintendents and others to assess their course's components.

ITEM	YEARS
Greens (1)	15 – 30 years
Bunker Sand	5 – 7 years
Irrigation System	10 – 30 years
Irrigation Control System	10 – 15 years
PVC Pipe (under pressure)	10 – 30 years
H.D.P.E. Pipe	40 – 60 years
Pump Station	15 – 20 years
Cart Paths – asphalt (2)	5 – 10 years (or longer)
Cart Paths – concrete	15 – 30 years (or longer)
Practice Range Tees	5 – 10 years
Tees	15 – 20 years
Corrugated Metal Pipes	15 – 30 years
Bunker Drainage Pipes (3)	5 – 10 years
Mulch	1 – 3 years
Grass (4)	Varies

NOTES: (1) Several factors can weigh into the decision to replace greens: accumulation of layers on the surface of the original construction, the desire to convert to new grasses and response to changes in the game from an architectural standpoint (like the interaction between green speed and hole locations). (2) Assumes on-going maintenance beginning 1 - 2 years after installation. (3) Typically replaced because the sand is being changed – while the machinery is there to change sand, it's often a good time to replace the drainage pipes as well. (4) As new grasses enter the marketplace – for example, those that are more drought and disease tolerant – replanting may be appropriate, depending upon the site.

ASGCA thanks those at the USGA Green Section, Golf Course Builders Association of America, Golf Course Superintendents Association of America and various suppliers for their assistance in compiling this information.

The materials presented on this chart have been reviewed by the following Allied Associations of Golf:



For more information, contact ASGCA at (262) 786-5960 or visit www.ASGCA.org

DATA COMPILED BY ASGCA, 125 NORTH EXECUTIVE DRIVE, SUITE 302, BROOKFIELD, WI 53005

F. Irrigation System Replacement Cost

The construction estimate provided outlines the cost of installing a new irrigation system today, including various components such as sprinklers, pipe, wire, controllers and a new central computer. The estimate suggests an installed cost range of \$1,800,000 to \$2,200,000 for the irrigation system itself. Adding a new pump station, wet well, intake line and screen could cost another estimated \$300,000 - \$450,000.

It's noted that accurate estimates can be challenging due to fluctuations in the cost of materials like pipe and wire, as well as variations in quantities based on the scope of work. To obtain a more precise estimate, it's recommended to hire an irrigation consultant to prepare a design. This design should include detailed plans for sprinkler layout, coverage, mainline routing, and mechanical and electrical components.

Once the design documents are finalized, the project can be put out to bid by qualified irrigation contractors. This process ensures that the project receives competitive pricing and that the selected contractor can execute the installation according to the specified requirements.

Overall, following these steps—hiring a consultant, preparing detailed design documents, and soliciting bids from qualified contractors—will help ensure an accurate estimate and successful implementation of the new irrigation system.

Renovating irrigation systems demands careful planning but does not mean that the golf course needs to close. The golf course shall remain open with only one hole closed at a time to minimize disruption to regular play. There are several approaches—installing all 18 holes in one year or replacing them in phases—have their advantages and considerations.

Installing all 18 holes in one year offers the benefit of completing the renovation swiftly, minimizing overall disruption to regular play by shutting down only one hole at a time. However, this approach might require more resources, including equipment, manpower, and coordination. It also necessitates a longer construction window.

On the other hand, phased installation, with 9 holes replaced each year, spreads out the disruption over multiple seasons. This approach allows the course to be only down one hole at a time for a shorter duration of the season, maintaining revenue streams to a greater extent. However, it extends the overall renovation timeline and will require more costs, such as contractor mobilization.

The choice between these approaches depends on factors such as budget, course utilization, and the tolerance for disruption by both management and players. Municipal golf courses like Sand Ridge Golf Club and Sebastian Municipal Golf Course serve as successful examples of executing irrigation renovations while managing these considerations effectively.

G. Summary

Based on the assessment provided, it seems clear that a completely new irrigation system is the most viable option for ensuring the long-term success of the golf course turf. Attempting to add onto or repair the current system would likely be ineffective and could potentially exacerbate existing issues due to its age and degradation.

Professionally, it would be prudent not to recommend any upgrades or repairs to the current system, as doing so would not address the fundamental problems outlined in the report. Instead, investing in a new irrigation system would not only resolve existing issues but also provide numerous benefits, including improved turf health, water efficiency, and overall course sustainability.

By making this recommendation, the golf course can position itself for long-term success and maintain its reputation as a quality destination for golf enthusiasts.

H. Site Visit Pictures



Old, worn and outdated irrigation equipment

Aqua Turf International, Inc.



Old, worn and outdated irrigation equipment

Aqua Turf International, Inc.



Poor green block sprinkler spacing & coverage

Aqua Turf International, Inc.



Poor block system fairway & tee sprinkler spacing & coverage

Aqua Turf International, Inc.



Lack of proper irrigation



Continuous irrigation repairs

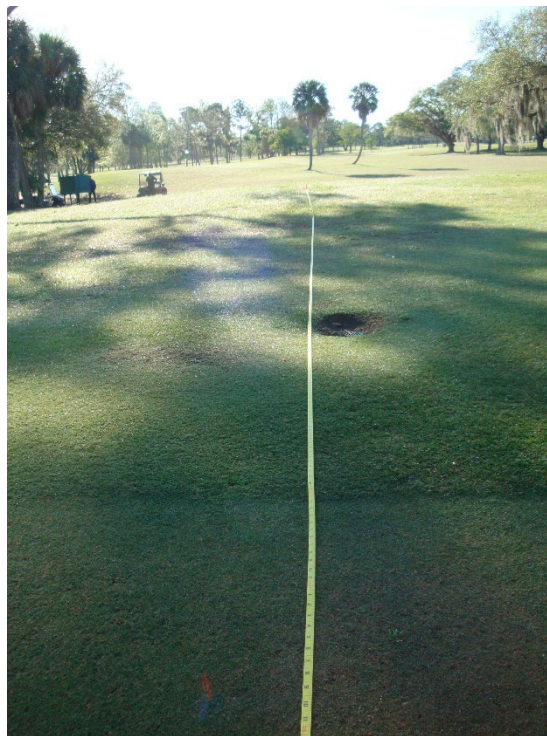


Old, outdated, unsightly commercial irrigation controllers being used on the golf course

Aqua Turf International, Inc.



Old, outdated and mismatch sprinklers



Poor Spacing, Pattern, Pressure

THE END

Aqua Turf International, Inc.



Winter Pines Golf Course Advisory Board

agenda item 6.c

item type

Staff Updates

meeting date

June 10, 2024

prepared by

Jason Seeley, Director of Parks and Recreation

approved by**subject**

Maintenance Update

motion | recommendation

NA

background

Introduction to new Winter Park Pines Golf Superintendent
Scheduled Course Improvements - Tee boxes and driving range
Reclaim water restriction and impacts on course
Plumbing Issues at Clubhouse and ADA renovation of restrooms

alternatives | other considerations**fiscal impact****attachments**

None



Winter Pines Golf Course Advisory Board

agenda item 6.d

item type

Staff Updates

meeting date

June 10, 2024

prepared by

Jason Seeley, Director of Parks and Recreation

approved by**subject**

Financial Performance YTD

motion | recommendation**background**

Review of course revenue

alternatives | other considerations**fiscal impact****attachments**

1. WP 9 Financial Comparisons 2022-2024
2. WP 18 Financial Comparisons 2023-2024

Winter Park Golf Course

FISCAL YEAR 2022

			STATS		Revenues							
DATE	TOTAL \$ (Pre-Sales Tax)	TOTAL Rounds per Month	# 9 HOLE	Member Rounds	Greens Fees	Carts	Membership	Merchandise	Food & Beverage	Club RENTAL	Golf Events	Country Club
October	\$176,630.38	2856	1,933	711	\$47,446.66	\$6,153.26	\$96,300.00	\$10,561.05	\$5,755.15	\$507.06	\$2,103.29	\$7,803.91
November	\$82,559.89	2822	1,734	829	\$44,449.49	\$5,034.81	\$5,000.00	\$12,201.24	\$5,107.49	\$422.55	\$3,277.94	\$7,066.37
December	\$103,651.02	3490	2,462	784	\$46,921.75	\$5,277.22	\$18,800.00	\$17,960.37	\$5,393.25	\$422.55	\$2,150.23	\$6,725.65
January	\$86,197.49	3466	2,405	835	\$45,365.38	\$5,110.31	\$10,000.00	\$12,628.15	\$5,029.00	\$356.82	\$2,378.40	\$5,329.43
February	\$95,911.91	3661	2,559	875	\$48,782.43	\$5,675.62	\$18,000.00	\$9,491.98	\$5,373.79	\$319.26	\$5,521.13	\$2,747.70
March	\$106,595.90	4027	2,869	935	\$53,225.08	\$6,355.72	\$18,200.00	\$11,751.79	\$7,216.46	\$403.77	\$6,801.88	\$2,641.20
April	\$104,630.73	4580	3,100	1,151	\$52,250.80	\$5,871.26	\$20,000.00	\$10,045.87	\$7,620.01	\$347.43	\$2,691.11	\$5,804.25
May	\$100,906.45	4312	2,888	1,215	\$52,255.65	\$6,425.81	\$20,400.00	\$8,286.06	\$7,379.00	\$300.48	\$3,516.45	\$2,343.00
TOTALS	\$857,083.77	29214	19,950	7,335	\$390,697.24	\$45,904.01	\$206,700.00	\$92,926.51	\$48,874.15	\$3,079.92	\$28,440.43	\$40,461.51

FISCAL YEAR 2023

			STATS		Revenues							
DATE	TOTAL \$ (Pre-Sales Tax)	TOTAL Rounds per Month	# 9 HOLE	Member Rounds	Greens Fees	Carts	Membership	Merchandise	Food & Beverage	Club RENTAL	Golf Events	Country Club
October	\$98,534.98	3386	2,612	774	\$47,044.98	\$4,631.24	\$16,600.00	\$10,256.36	\$6,329.02	\$356.82	\$2,976.56	\$10,340.00
November	\$85,007.47	3424	2,506	918	\$43,030.83	\$4,296.38	\$15,507.97	\$8,858.43	\$5,052.64	\$201.34	\$2,323.82	\$5,736.06
December	\$102,334.22	3669	2,990	679	\$46,707.28	\$4,534.75	\$22,102.86	\$15,963.40	\$5,029.93	\$308.55	\$2,429.91	\$5,257.54
January	\$118,630.46	4493	3,716	777	\$55,161.53	\$5,452.92	\$27,962.69	\$12,815.68	\$5,822.33	\$398.31	\$4,953.27	\$6,063.73
February	\$117,733.27	3923	3,286	637	\$51,102.18	\$5,003.83	\$30,654.28	\$16,933.91	\$6,753.12	\$523.60	\$3,000.00	\$3,762.35
March	\$110,540.27	4570	3,878	692	\$55,898.05	\$6,393.05	\$21,822.48	\$14,405.90	\$7,390.40	\$719.95	\$0.00	\$3,910.44
April	\$107,026.11	3453	3,042	411	\$44,583.28	\$4,661.91	\$28,271.10	\$15,641.28	\$7,310.48	\$448.80	\$1,177.57	\$4,931.69
May	\$102,303.08	3715	3,198	517	\$46,434.74	\$4,954.02	\$20,934.64	\$12,200.65	\$7,568.20	\$400.18	\$7,336.55	\$2,474.10
TOTALS	\$842,109.86	30633	25,228	5,405	\$389,962.87	\$39,928.10	\$183,856.02	\$107,075.61	\$51,256.12	\$3,357.55	\$24,197.68	\$55,730.79

FISCAL YEAR 2024													
			STATS			Revenues							
DATE	TOTAL \$ (Pre-Sales Tax)	TOTAL Rounds per Month	# 9 HOLE	Member Rounds	Night Golf	Greens Fees	Carts	Membership	Merchandise	Food & Beverage	Club RENTAL	Golf Events	Country Club
October	\$82,075.35	4124	3,243	881	0	\$39,537.29	\$5,895.70	\$13,364.54	\$9,380.83	\$5,811.49	\$638.97	\$0.00	\$7,446.53
November	\$87,078.68	3567	2,679	738	150	\$44,164.43	\$4,553.66	\$15,700.98	\$11,762.69	\$4,930.06	\$582.92	\$1,407.48	\$3,976.46
December	\$104,424.48	3290	2,334	812	144	\$40,399.88	\$3,961.16	\$31,093.56	\$16,643.98	\$4,412.72	\$246.62	\$2,411.21	\$5,255.35
January	\$116,626.08	4113	2,942	1,089	82	\$45,482.85	\$4,345.09	\$39,289.85	\$12,249.11	\$4,746.21	\$437.19	\$7,337.39	\$2,738.39
February	\$112,505.55	4501	3,274	1,133	94	\$50,298.47	\$4,690.22	\$28,598.22	\$12,239.39	\$5,313.30	\$526.87	\$7,321.87	\$3,517.21
March	\$138,633.21	5345	3,979	1,308	58	\$59,781.27	\$6,646.40	\$31,028.14	\$21,750.85	\$6,965.96	\$751.07	\$4,829.91	\$6,879.61
April	\$133,490.87	5393	4,079	1,314	0	\$57,910.97	\$6,029.06	\$27,663.66	\$18,697.12	\$7,692.28	\$482.03	\$7,469.16	\$7,546.59
May	\$119,946.18	4808	3,686	1,122	0	\$51,797.05	\$5,824.29	\$28,972.06	\$12,452.73	\$8,201.46	\$369.93	\$8,362.63	\$3,966.03
TOTALS	\$894,780.40	35141	26,216	8,397	528	\$389,372.21	\$41,945.58	\$215,711.01	\$115,176.70	\$48,073.48	\$4,035.60	\$39,139.65	\$41,326.17

Winter Park Pines Golf Club (WP18)

FISCAL YEAR 2023

		STATS				Revenues						
DATE	TOTAL \$ (Pre-Sales Tax)	TOTAL Rounds per Month	# 18 HOLE	Member Rounds	Driving Range	Greens Fees	Carts	Membership	Merchandise	Club RENTAL	Golf Events	F&B
October	\$216,943.27	3600	2,900	700	\$19,009.19	\$81,947.27	\$0.00	\$104,837.10	\$6,149.71	\$0.00	\$0.00	\$5,000.00
November	\$130,480.28	2978	2,303	675	\$17,395.40	\$53,953.35	\$23,807.39	\$19,618.81	\$10,256.69	\$448.64	\$0.00	\$5,000.00
December	\$132,424.82	3583	2,856	727	19,881.58	\$68,162.49	\$31,347.12	\$14,733.68	\$12,466.51	\$715.02	\$0.00	\$5,000.00
January	\$173,423.27	3870	3,088	782	34,358.08	\$77,670.98	\$30,747.26	\$14,649.57	\$9,623.42	\$1,373.96	\$0.00	\$5,000.00
February	\$154,785.83	3723	3,060	663	29,741.84	\$78,291.55	\$30,485.50	\$2,056.08	\$8,299.56	\$911.30	\$0.00	\$5,000.00
March	\$179,816.28	4327	3,700	627	31,720.46	\$90,915.36	\$37,606.40	\$3,084.12	\$10,242.16	\$1,247.78	\$0.00	\$5,000.00
April	\$159,823.14	4464	3,689	775	27,829.22	\$71,194.73	\$36,283.41	\$9,766.38	\$8,922.22	\$827.18	\$0.00	\$5,000.00
May	\$153,421.32	4171	3,253	918	29,765.44	\$68,605.77	\$35,255.18	\$3,831.80	\$10,234.09	\$729.04	\$0.00	\$5,000.00
TOTALS	\$1,301,118.21	30716	24,849	5,867	189,819.63	\$590,741.50	\$225,532.26	\$172,577.54	\$76,194.36	\$6,252.92	\$0.00	\$40,000.00

FISCAL YEAR 2024

		STATS				Revenues						
DATE	TOTAL \$ (Pre-Sales Tax)	TOTAL Rounds per Month	# 18 HOLE	Member Rounds	Driving Range	Greens Fees	Carts	Membership	Merchandise	Club RENTAL	Golf Events	Bonfire
October	\$233,088.16	2877	2,017	860	\$36,824.25	\$52,861.18	\$28,469.08	\$102,362.62	\$7,108.37	\$462.66	\$0.00	\$5,000
November	\$127,846.81	2644	1,829	815	\$22,054.75	\$53,982.07	\$25,793.46	\$13,156.83	\$5,999.93	\$1,859.77	\$0.00	\$5,000
December	\$137,599.19	2630	1,762	868	\$23,836.06	\$55,193.00	\$27,355.83	\$18,701.99	\$6,974.07	\$538.24	\$0.00	\$5,000
January	\$145,561.40	2894	1,975	919	\$25,435.71	\$58,286.50	\$32,133.27	\$18,951.20	\$5,065.10	\$689.62	\$0.00	\$5,000
February	\$141,172.46	2961	2,026	935	25,241.75	\$61,347.06	\$31,396.30	\$10,181.73	\$7,164.62	\$841.00	\$0.00	\$5,000
March	\$167,261.25	3476	2,479	997	33,489.98	\$73,263.62	\$41,308.29	\$3,333.33	\$9,890.47	\$975.56	\$0.00	\$5,000
April	\$151,877.58	3232	2,266	966	32,329.72	\$61,370.43	\$37,996.17	\$5,986.50	\$8,555.60	\$639.16	\$0.00	\$5,000
May	\$133,804.95	2870	2,199	671	27,475.47	\$47,131.25	\$36,527.23	\$8,899.28	\$8,199.84	\$571.88	\$0.00	\$5,000
TOTALS	\$1,238,211.80	23584	16,553	7,031	226,687.69	\$463,435.11	\$260,979.63	\$181,573.48	\$58,958.00	\$6,577.89	\$0.00	\$ 40,000.00